

Avaron Flexible Strategies Fund (non-UCITS)

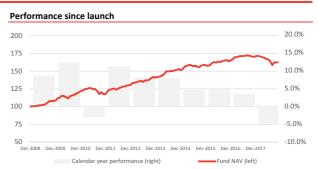
December 2018

Investment Objectives & Approach

The Fund is targeted to private individuals and corporate investors who wish to preserve their capital through business cycles but are willing to accept risk in order to earn moderate returns. The assets of the Fund may be invested in any liquid financial asset (incl. cash, deposits, bonds, equities, other investment funds, derivatives). The Fund's assets shall be invested globally, with a focus on Central and Eastern Europe. The Fund's risk level and portfolio allocation shall vary over time in accordance with the views of Avaron investment managers. Overall investors should accept that relatively high risk is associated with investing into the Fund. There is no guarantee that investors will get back the amount invested. The Fund is suited to an investor who does not want to follow the markets daily himself or herself and wishes the Avaron investment team to decide the allocation of each asset class (equities, bonds, deposits). Fund units can be redeemed with prior notice of 7 or 30 calendar days. However, arising from the Fund's investment strategy an investor should have an investment horizon of at least 3 years. Should the horizon fall below three years, investor should consider exiting the Fund.

Fund Manager's Comment, December 2018

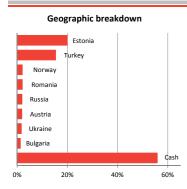
Rising worries over global growth, tightening monetary policy in the US and Europe, increased protectionism and political uncertainty together with the implied peak of the global economic cycle pressured the markets throughout 2018. December delivered another bout of volatility in global equities, reflective of the general nervousness in markets during the past year. MSCI World lost 7.7% in \$ terms (-8.9% in €) amid a sharp sell-off in the US (-10.4%) and Japan (-8.6%), while Emerging Markets (-4.2%) fared marginally better. Emerging Europe (MSCI EFM EUROPE + CIS (E+C) ex Russia) lost 3.3% in December and 18.6% in 2018 in € terms. Romania was the large negative outlier last month as on December 18 the government published a draft ordinance imposing severe tax burden on several sectors and effectively dismantling the Pillar 2 pension system. This led to a 17.3% slump in local equity market index in 3 days prior to Christmas. Fixed income returns were mostly positive during December as prices of investment grade papers climbed further while junk bonds provided negative returns. This was driven by investors' fears regarding change in the economic cycle which might bring along defaults. NAV of Avaron Flexible Strategies Fund was flat during December. The Fund's 2018 net return was -4.8%, driven by negative performance of Turkish equities (0.6% of current NAV) and Turkish bonds (14.7% of NAV). We are continuously at the opinion that our Turkish assets do not reflect their fundamental value and expect price normalisation to happen after the economy has adjusted.

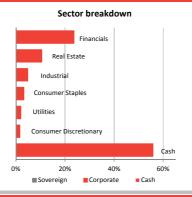


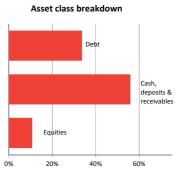
Past performance is not a quarantee or indicative of future results

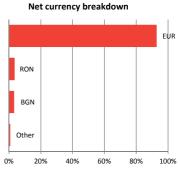
Net
return
0.0%
-4.8%
0.2%
-2.3%
-4.8%
2.9%
15.5%
38.3%
62.8%

Calendar year ne	t return
2018	-4.8%
2017	3.3%
2016	4.5%
2015	4.4%
2014	7.6%
2013	7.9%
2012	11.0%
2011	-3.1%
2010	12.1%









Country allocation	Change			Contribution analysis									
	Dec-18	1 mo	3 mo	12 mo	3 years	5 years		1 mo	3 mo	12m	YTD	3 years	5 years
Estonia	20.0%	2.8%	0.1%	0.9%	9.7%	11.3%		0.0%	0.4%	1.2%	1.2%	3.1%	3.9%
Turkey	15.3%	0.2%	1.5%	-1.6%	14.2%	10.5%		0.3%	1.5%	-1.2%	-1.2%	-1.1%	1.3%
Norway	2.1%	0.0%	0.1%	0.4%	2.1%	2.1%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Romania	2.1%	-0.1%	0.0%	0.0%	-0.8%	-2.7%		-0.1%	-0.1%	0.2%	0.2%	0.8%	1.3%
Russia	1.9%	-0.1%	-0.2%	0.0%	1.9%	1.9%		-0.1%	-0.2%	-1.0%	-1.0%	-1.1%	-1.1%
Austria	1.9%	-0.1%	-0.3%	-2.2%	1.9%	1.9%		-0.1%	-0.3%	-0.3%	-0.3%	0.4%	0.8%
Ukraine	1.7%	0.0%	0.0%	0.3%	1.7%	1.7%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Bulgaria	1.3%	-2.0%	-1.9%	-1.0%	0.0%	-1.4%		0.0%	-0.1%	-0.2%	-0.2%	0.4%	1.0%
Others	-2.0%	-1.8%	-1.5%	-3.7%	53.4%	54.8%		0.3%	-0.4%	-1.7%	-1.7%	5.5%	18.2%
Sector allocation	Change							c	ontributi	on analy	sis		

Risk metrics	3Y risk
Volatility	2.1%
Sharpe ratio	0.62

Others	-2.070	1.070	1.570	3.770	33.470	34.070	0.570	0.470	1.770	1.770	3.370	10.270
Sector allocation Change							Contribution analysis					
Financials	23.7%	0.2%	3.3%	0.5%	19.5%	21.0%	0.4%	1.4%	-1.0%	-1.0%	-0.4%	1.3%
Real Estate	10.6%	0.9%	0.0%	-1.6%	5.0%	8.5%	-0.19	-0.3%	-0.2%	-0.2%	1.7%	2.4%
Industrial	4.9%	1.9%	2.1%	3.6%	4.9%	4.9%	0.0%	0.1%	0.3%	0.3%	0.3%	0.3%
Consumer Staples	3.3%	0.0%	0.0%	0.3%	3.3%	3.3%	0.0%	-0.1%	-1.0%	-1.0%	-1.3%	-1.3%
Utilities	2.1%	-0.1%	0.0%	0.0%	-0.8%	-5.4%	-0.19	-0.1%	0.2%	0.2%	0.8%	2.1%
Consumer Discretionary	1.7%	-0.2%	-4.9%	-3.9%	-2.8%	-5.0%	-0.2%	0.1%	0.0%	0.0%	1.1%	1.6%
Energy	0.0%	-2.1%	-2.0%	-2.9%	-1.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.2%
Others	0.0%	0.0%	0.0%	0.0%	62.4%	61.0%	0.0%	0.0%	0.0%	0.0%	6.9%	19.7%
FX Derivatives	-2.0%	0.2%	-0.3%	-2.5%	-2.3%	-2.3%	0.2%	-0.4%	-1.6%	-1.6%	-1.3%	-1.1%
Cash	55.8%	-0.8%	1.8%	6.6%	36.6%	36.1%	-0.19	0.0%	-0.1%	-0.1%	-0.1%	0.1%

23
18.2%
28.2%

Fund statistics

100% -	■Equities ■Index funds		Fixed income	Cash, deposits & receiv	rables
100%					
80%					
60%					
40%					

Historic Portfolio Allocation by Asset Class



To buy: www.avaron.com/invest

Fund Facts - Avaron Flexible Strategies Fund

Investment Manager AS Avaron Asset Management

Fund type non-UCITS, public common alternative investment fund

Asset class Flexible, all asset classes Launch date December 17, 2008

Domicile Estonia Currency **EUR** reinvested Dividends Fund size, MEUR 10.2 **Total AUM, MEUR** 385.0

> **ISIN Code** NAV 31-Dec 2018

Unit EE3500100922 16.2830 EUR

Cut-off subscriptions 10am CET

Cut-off redemptions 10am CET, notice period 7 or 30 calendar days

(redemption price will be fixed after the notice period)

NAV frequency Daily dealing, T+3

Public offering Estonia Supervised by Estonian FSA Custodian Swedbank AS **Transfer agent** Swedbank AS **NAV** calculation Swedbank AS **External auditor KPMG** Internal auditor **PWC**

Fund documents &

prospectus

www.avaron.com/documents

Min. Investment

Front-end load

Management fee 1.25%

10% over EURIBOR 12-months, Performance fee annual reset (Dec 31)

Back-end load (to the fund)

Rate depends on advance notice period - Advance notice 7 calendar days: 1.5%

- Advance notice 30 calendar days: 0%

Bloomberg ticker

AVFLXSB ET

See Lipper, TK Valoren tickers: www.avaron.com/fundfacts flex

Contact Information

Avaron Asset Management Narva mnt 7D, 10117 Tallinn **ESTONIA**

Phone: +372 66 44 205 Fax: +372 66 44 201

E-mail: info@avaron.com www.avaron.com

About Avaron Asset Management

Avaron Asset Management (founded in 2007) is an independent management-owned investment manager with a clear focus on stock-picking (bottom-up) and value investing in Emerging Europe region. We aim to deliver positive risk-adjusted return to our clients over the market cycle. Our portfolios are long-only and invest in listed stocks.

Investment ideas are generated through in-house proprietary research of approximately 250 Emerging Europe companies, backed by regular on the ground visits and meetings. Our stock selection is primarily driven by the upside to internally set target prices on single company level. We invest only in business models that we understand and can model ourselves focusing on companies with leading market positions and strong recurring revenue streams. In addition, we have integrated ESG analysis into our investment process and adhere to the UN Principles for Responsible Investment (UN PRI). Our team of 19 professionals (including 10 in the investment team), based in Estonia and Poland, takes care of around 400 million euros of mainly professional investor assets.

We adhere to the UN Principles for Responsible Investment (PRI) and are supervised by the Estonian Financial Supervision Authority.







Kristel Kivinurm-Priisalm Managing Partner, **CEO & COO**



Peter Priisalm Partner, co-CIO, Investment Manager



Valdur Jaht Partner, co-CIO, Investment Manager

Important Legal Information

For All Investors: This material has been drawn up by AS Avaron Asset Management (hereafter; Avaron), a fund management company registered in Estonia which is authorised and supervised by the Estonian Financial Supervision Authority. The contact details of Avaron are as follows: address Narva mnt 7D, 10117 Tallinn, Estonia; phone +372 6644 205; fax +372 6644 201; e-mail info@avaron.com. This material is the copyright property of Avaron, unless noted otherwise, and all rights are reserved. This material contains data and facts on investments and funds managed by Avaron, which are provided for information purposes only. No investment advice is offered or given by Avaron to persons using this material. This material is complimentary to and not a substitute for independent professional advice from a person qualified to provide it in your home country. Reliance on this material for the purpose of buying the securities to which this material relates may expose a person to a significant risk of losing all of the property or other assets invested. The information herein is, to the best of the knowledge of Avaron, in accordance with the facts. However, Avaron, none of its affiliates, directors or officers accept any liability in respect of the accuracy or completeness of any information herein, or omitted to be included herein, or any information provided, or omitted to be provided, by any third party. All information and expressions of opinion contained in this material are subject to change without notice

Subscription of Avaron funds should be made on the basis on the funds' prospectus and key investor information, the relevant fund rules and the latest available annual or semi-annual reports. These documents can be obtained from Avaron. Past performance is not indicative of future results. The value of investments and any income derived from the funds may fall as well as rise and investors may not get back the amount invested. An investment in the funds entails risks, some of which are described in the prospectuses of the funds. Investors should be aware of the high risks associated with investments in emerging markets such Emerging Europe. This material may include forward looking statements which are based on Avaron's current opinions, expectations and projections. We undertake no obligation to update or revise any forward looking statements. Actual results could differ materially from those anticipated in the forward looking statements. Any dispute, controversy or claim arising out of or in connection with the information provided in this material shall be settled in accordance with Estonian law exclusively in Estonian courts

This material does not constitute or form part of a distribution or an offer or solicitation to buy or sell any securities (in particular, shares or units in any of Avaron funds) to any person in any jurisdiction in which such distribution, offer or solicitation would be contrary to local law or regulation.

For US Investors: The information herein is not for distribution, and does not constitute an offer to sell or buy, or the solicitation of any offer to sell or buy, any securities in the United States of America or to or for the benefit of United States persons (within the meaning of Regulation S under the Securities Act of 1933).

For UK Investors: In relation to persons in the United Kingdom, the information herein is directed only at Investment Professionals in the meaning of Article 19 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005. This material should not be relied on by persons in the United Kingdom who are not Investment Professionals. Any investment or investment activity to which this material relates is available in the United Kingdom only to Investment Professionals and will be engaged in only with Investment Professionals.